

## Product Developer (F/M)

[Full-time] permanent position  
based in Lincolnshire, UK

### Context

Sakata is world leading Japanese vegetable seed company. With our wide array of vegetable seed varieties, we develop confidence-based relationships with our customers, working to our age-old motto of Quality, Reliability and Service.

Working closely with the Sales department you will actively participate to select and define the product portfolio and development of our product assortment for the UK market.

### Missions

Your challenge is to strengthen our position through the development of our pre-commercial and commercial varieties throughout the UK. Your personal input will make the difference.

Your main responsibilities will include:

- Planning, organising, and executing all processes of trials for pre-commercial and commercial varieties, in close relationship with our local Territory Managers, Product Development Manager as well as Global Product Managers and Breeders.
- Provide accurate technical advice to customers in terms of crop management, positioning, variety features and benefits.
- Manage small-scale trials on our station.
- Manage pre-commercial seed stock for your crops.
- Produce datasheets and catalogue for the crops you manage, and share this information with internal or external stakeholders.
- Presenting results to sales, marketing and research teams, as well as updating about local market trends and requirements.
- Support Sakata in the running of annual conferences, exhibitions and open days.

This position requires to travel regularly in UK and occasionally to EU countries under the responsibility of the Product Development Manager.

### Profile

We are looking for candidates with an agricultural/horticultural qualification and experience in crop production, with a minimum of 2 years, preferably in the vegetables/seeds sector.

A good knowledge and understanding of growers' needs and constraints in terms of variety performance and selection criteria is necessary in this position.

In this role you need to be able to work in open field and greenhouses under all weather conditions, and be capable to adapt yourself to many different cultures and environments. In the day-to-day business very good teamwork skills are requested. Strong communication skills and the ability to build up good relations with growers and internal colleagues are important to succeed in this position.

The position requires furthermore an important autonomy level as well as precision and accuracy in executing and reporting trials. You are a highly disciplined professional with excellent organisational and planning skills, you can also demonstrate high flexibility and reliability.

A comprehensive understanding and control of computer skills (MS-Office) is also vital.

### Application

This position is available starting from November 2023 and located at our research station in Sutterton, Lincolnshire in UK. If this matches your ambitions, please send us your application in English (Resume + Cover letter), **before 29<sup>th</sup> September 2023**, by email at the following address: [Recruitment.VEG@sakata.eu](mailto:Recruitment.VEG@sakata.eu).

Thank you for your interest.

