

Junior Sales Promotor Algeria (M/F)

Full-time - permanent position

Context

Sakata Vegetables Europe is a subsidiary of Sakata Seed Corporation (Japan) and is responsible for the development and expansion of the activities across the EMEA area. With our wide array of vegetable seeds, we want to create a confidence-based relationship with our customers, working to our age-old motto of Quality, Reliability and Service.

Among the Sales department of Sakata Vegetables Europe, you will participate to the structuration of our sales network and the development of our turnover.

Missions

Under the responsibility of the Sales Manager Algeria, your mission will be to assert our position on the Algerian market through product development.

Your main responsibilities will include:

- Planning, organizing, overseeing, and executing all processes of field trials for pre-commercial and commercial varieties with external partners, in close relationship with several internal actors,
- Implementation and follow up of screening trials for G1 and G2 with the collaboration with Product Development Manager for Sakata North Africa and breeders,
- Managing the evaluation and development of new varieties, positioning our varieties in the right slot and segment
- Recording, analysing and presenting collected data, as well as market trends
- Writing and reading technical papers, reports, and specifications
- Organizing and overseeing fields demo, attending events for customers
- Visiting customers and give technical support for trials.

This position requires to travel extensively in all regions of Algeria and occasionally to other EMEA countries. Working closely with the Sales Manager Algeria, Product Development Manager for Sakata North Africa, Marketing and Research team abroad will be key to succeed in this position.

Profile

A bachelor or engineer degree in Agronomic or horticulture is requested to succeed in this position. We are looking for candidate from Agriculture, ideally seed business, and vegetables. A first successful experience in Sales or Trials Management will be appreciated.

The position requires an important level of autonomy, good organizational skills and reliability. A very good communication is also needed, to be able to work in collaboration with all the internal partners.

Fluent in Algerian dialect (Berber could be an added value), in French and English (reading, writing and speaking) are also needed to be successful in this position. An efficient use of office automation tools is necessary.

Application

This position is available as soon as possible, is home-office based in Algeria, and implicates regular business trips. If this job offer matches your project, please send us your application (Resume and Cover letter), before 2023, March 1st, by email at the following address: sve.recruitment@sakata.eu .

Thank you for your interest.

